Uncovering the mysteries of body language—how people communicate their thoughts and feelings without saying a word—is a powerful first step toward mastering any business or social situation. Successful people know that the ability to detect and react to the split-second signals that skim across people’s bodies hundreds of times each day is crucial to getting what they want. When something they are doing is not effective, they have learned how to adjust their actions to maximize the moment. This session will offer essential tools that will enable you to detect deception, recognize a liar, and ultimately improve your communication skills.

You will learn how to:

- Identify the most common temperamental and emotional responses of chronic liars and manipulators.
- Use subtle, effective techniques to detect deception that are employed in police stations, federal agencies, and espionage operations around the world.
- Discern what someone is communicating with specific body language, and modify your behavior.
- Expose fibs in emails, Facebook, over the phone, and in person, and always have the upper hand in any situation.

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Janine Driver is the author of the New York Times best-selling book You Say More Than You Think and You Can’t Lie To Me. She is The Today Show's "human lie detector" and founder, president, and lead instructor for the Body Language Institute. World-renowned, the Body Language Institute is an elite training certification program that offers award-winning advanced communications training for executives, salespeople, and other professionals to build executive presence, improve selling skills, and create and deliver presentations that win new business. Driver is a retired federal agent whose 20-year career in law enforcement included working for the U.S. Department of Justice where she trained thousands of lawyers, judges, and law enforcement officers to read body language and detect deception.

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